

# EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

- 1 Name of Procuring Agency: Pakistan International Airlines
- 2 Method of Procurement: Open Competitive Bidding (Single Stage Single Envelope)
- 3 Title of Procurement: Dry Lease of Wide Body Aircraft
- 4 Tender Inquiry No.: DCP/Lease/Widebody/March-2016
- 5 PPRA Ref. No. (TSE): T/S272090E
- 6 Date & Time of Bid Closing: 29th April 2016, 1500 Hours
- 7 Date & Time of Bid Opening: 29th April 2016, 1530 Hours
- 8 No. of Bids Received: 19 Nineteen
- 9 Criteria for Bid Evaluation: Technical and Financial (as specified in tender)
- 10 Details of Bid(s) Evaluation: Given below:

S.NO.	Name of Bidder	Aircraft Type	Evaluation Category	Aircraft MSN	Marks		Evaluated Cost	Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004
					Technical	Financial		
1	AerCap	777-200ER		32718	22.5	50.0	72.5	
2	AerCap	777-200ER		32719	22.5	50.0	72.5	
3	Standard Chartered	777-300	777 Family Aircraft	33375	21.5	49.7	71.2	
4	Air Lease Corporation	777-300ER	Aircraft	33501	20.0	19.0	39.0	Accepted
5	Avolon	777-300ER		37667	27.0	3.4	30.4	
6	Avolon	777-300ER		40588	37.8	(35.7)	2.1	
				<b>Average for 777 Family Aircraft</b>			<b>47.9</b>	
7	Srilankan Airlines	A330-300		1604	40.3	(12.0)	28.2	
8	Srilankan Airlines	A330-300	A330 Family Aircraft	1564	40.3	(12.0)	28.2	
9	Srilankan Airlines	A330-300	Aircraft	1583	40.3	(12.0)	28.2	Accepted
10	AerCap	A330-200		1008	12.5	7.4	19.9	
				<b>Average for A330 Family Aircraft</b>			<b>26.1</b>	

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					Technical	Financial	Total		
11	Air Castle	A330-300	Offered delivery dates not meeting tender requirements						
12	Air Castle	A330-300							
13	Air Castle	A330-300							
14	Air Castle	A330-300							
15	Srilankan Airlines	A350-900XWB	Offered lease term not meeting tender requirements						
16	Srilankan Airlines	A350-900XWB							
17	Srilankan Airlines	A350-900XWB							
18	DAE	787-800							
19	DAE	787-800							

**Lowest Evaluated Bidders -777 aircraft:** AerCap, Standard Chartered, Air Lease Corporation, Avolon

**Lowest Evaluated Bidders -A330 aircraft:** Sri Lankan Airlines, AerCap

11 Any other additional / supporting information, the procuring agency may like to share; NIL

Signature:



Official Stamp:

ZULFIKAR A. SHAIKH  
GM Fleet Planning  
Corporate Planning Department  
PIA Head Office, Karachi

\*Standard Bidding Documents (SBD).