



Pakistan International Airlines
Purchases Technical (Commercial) Section
1st Floor, Procurement & Logistics Department Building
PIAC Head Office Karachi Airport.
Tel: +92-21-9904-4483, Fax: 92-21-34570120
E-mail:khijzpk@piac.aero & dgmptc@piac.aero

Tender Ref # 18010047/16

Date: 28.09.18

Tender Fee. PKR 1500/=

Invitation to Bid and Instructions to Bidders

M/S _____

SUB: PROCUREMENT OF EXPLOSIVE DETECTION SYSTEM (EDS) WITH ADD ONS QTY 01

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule-A from Leading Manufacturers or authorized Distributors. In case of more than one schedule separate tender for each schedule should be furnished.

The terms & conditions of the tender / supplies are given below:-

A) SUBMISSION OF TENDER

1. You are required to send / drop your sealed tender by observing the following:

- It is on **Single Stage Two Envelope Basis.**
 - ➔ Both envelopes should be separately sealed, (and marked as)
 - ➔ Technical Proposal and Financial Proposal
- Bids should be dropped in the box placed at the entrance of Main Building (P&L) marked as "**Tender Box Commercial Purchases**". Latest by
- **(31st .OCT, 2018), Wednesday, until (10:30)Hrs**

Bids shall be opened on the same day **at (11:00 hours).**

- Bids may also be sent through registered A/D mail / Courier, which must reach before the closing date and time (mentioned above) on the following address:

Dy. General Manager (DGM-PM)
Procurement Management,
1st Floor
Procurement & Logistics Building
Terminal No. 1, JIAP **Karachi Pakistan..**

- Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of General Manager P&L in this respect shall be final and binding.

Sign & Official Seal of Bidder

B). PREPARATION OF TENDER

The Tenders should contain two envelopes. Each envelope should be sealed individually as follows:

- Technical Proposals should contain *:
 - a. Technical Literature / Brochures.
 - b. Samples (if applicable)
 - c. Authority Letter (In the name of Rep. of Participating Co)
 - d. Tender Fee. **[P.O. of PKR 1500/=]**
 - e. Signed **Copy** of **Duly Filled** Page: [Only Page No. **5**]
i.e. → **“Mandatory Requirements, Affidavit & Check List”**
- Financial Proposals should contain*:
 - a. Prescribed Tender Form (All Pages mentioning Rates/ Quotes).
[Each page should be filled, signed & bearing company's seal].
 - b. Copies of all Applicable Certificates.
[NTN, GST, ISO, etc]
 - c. P.O. of Earnest Money **2 %** of the Bid.
- Financial Proposals shall remain sealed and in the custody of PIA until the evaluation report (on basis of Technical literatures & samples) is issued by Competent Evaluation Committee (CEC).
- Evaluation Report shall be uploaded on PIA / PPRA website for 10 days for bidders to contest (if they need). They may lodge their grievances to grievance committee within this stipulated time.
- Financial Proposal so opened shall be of only those bidders declared “Technically Qualified” by the (CEC), on the date notified later. Remaining Financial Proposals shall be **returned un-opened**.

* **Note:** Non-submission of above required docs shall make the bid liable for **REJECTION**, even found **at any stage**.

C). ACCEPTANCE / REJECTION OF TENDER

PIA does not pledge herself to imperatively accept the lowest bid, but reserves the right:

- To accept or reject any or all bids / quotations (by assigning a reason);
- To divide business among more than one supplier; or
- To accept the tenders at rates on lowest individual items; or
- To extend the date of opening with assigned proper reason.

D). REGISTRATION / CERTIFICATION:

Bidders **MUST** be registered with or certified by

- a. Taxation Authorities (GST/ NTN). [Attach copy]
- b. Authorization from the Principal (if Authorized Agent / Distributor).[Attach Copy]
[Original may be asked to show at time of tender opening]
- c. PIA through Procurement Management. (If Pre-Qualified earlier)
[Note: Non-Prequalified bidder is NOT DEBARRED to participate in tender]

Sign & Official Seal of Bidder

E) FINANCIAL MATTERS:

a. Followings **MUST** be attached with the tender documents:

- Tender Fee **Rs. 1500/=** [Please Attach in Technical Bids].
- Earnest Money **2%** of the bid. [Please Attach in Financial Bids].

b. Successful bidders (upon award of Contract / Purchase Order) shall submit an amount equivalent to **05%** of total tender value as interest free **Security Deposit** in shape of Pay Order, or a Bank Guarantee duly countersigned by the Head Office issuing Bank, and shall remain valid for 3-months after the expiry of the Contract.

c. The Earnest Money submitted with the tender can be converted into security deposit, and balance 3% amount shall be deposited accordingly.

Pay orders / Bank Guarantee shall be made in the name of **M/S PAKISTAN INTERNATIONAL AIRLINES.**

d. .Earnest / Security Money deposited against a running contract (s) Purchase Orders(s) shall not be transferable as earnest money for any other tender.

e. All tenders without Earnest Money shall not be considered.

- The quote must specify time after placement of Purchase Order (Validity of Quote must be 90 Days).

• Payment terms will be: **100% THROUGH CONFIRMED AND IRREVOCABLE LETTER OF CREDIT WITH PAYMENT AT 30 DAYS (NET THIRTY DAY).**

f- **Instructions for Foreign Bidders:**

1. Foreign bidders are exempted from Earnest Money & Tender Fee.

INCO-TERMS: CIF KARACHI PAKSITAN

Yours truly,

For Pakistan International Airlines
Tahir Mehmood
Dy.GM Purchase Technical Commercial
Email:Tahir.Mehmood@piac.aero
Ph: +92-21-99045698

Sign & Official Seal of Bidder

Encl:

1. Tender Schedule-A
2. Specifications provided by user.
3. Mandatory Requirement / Terms & Conditions
4. Undertaking
5. Integrity Pact

Notes: Prescribed Tenders form may also be downloaded from www.piac.com.pk and www.ppra.org.pk

Tender Schedule "A"

Tender Ref #:18010047

| PARTICULARS (Specifications) | UOM | QTY | ORIGIN | UNIT RATE PKR / USD / GBP / OTHERS | GST As Applicable | EXTENDED VALUE PKR / USD / GBP / EURO/OTHERS | REMARKS |
|--|-----|-----|--------|---------------------------------------|----------------------|---|---------|
| EXPLOSIVE DETECTION SYSTEM (EDS) WITH ADD ONS. Note: Detail of specs on last pages . | EA | 01 | | | | | |
| Total | | | | | | | |
| 2 % Earnest Money | | | | | | | |
| Grand Total | | | | | | | |

Note: Please avoid cutting / over writing, using correction fluid while filling in this Tender Schedule.

Authorized Signatures (of the Bidder): _____
 Official Seal of the Company: _____

MANDATORY REQUIREMENTS

AFFIDAVIT & CHECK LIST

FOR TENDER REF: 18010047

| | | |
|---|---|---|
| 1 | We are participating as: (<u>Tick</u> as applicable) Manufacturer / Producer / Authorized Distributor / Whole Seller / General Order Supplier / None on All. | Our Principals are M/ s: _____ [Note: Please attach Copy as applicable] |
| 2 | We are registered with following Authorities and our Registration Numbers are: → → → → _____ Note: 1. Please write ' N/ A ' where Not Applicable. 2. Please attach Copies of notified Documents. | GST : _____ NTN : _____ ISO : _____ PSQCA : _____ OTHERS: _____ |
| 3 | We have attached: Note: [Don't write any amount in Earnest Money's column, if it is Single Stage Two Envelop Bid] | Tender Fee (Rs) : _____ [In Tech. Prop] * Earnest Money: <u>xxxx</u> [In Finan. Prop] ** [Please Do Not write Amount here] |
| | | * P.O / CR. No _____ Drawn on Bank: _____ Branch: _____ ** P.O / CR. No _____ Drawn on Bank: _____ Branch: _____ |
| 4 | Offered item will be from Fresh Stock and Minimum Expiry shall be (1) One Years. | |
| 5 | Our offered item(s) contains Warranty / Guarantee. | No / Yes _____ Years / Months (By Manufac.) |
| 6 | <u>Product Specific "MANDATORY" Requirements</u> | |
| Size: _____ Color: _____ Brand Equivalent To: _____ We are submitting Quality Samples Qty _____ ea along with our Technical bid. | | |
| 7 | We shall make deliveries free of all charges, and as per schedule given in tender / Purchase Order. | |
| 8 | We are quoting JUST ONE RATE (inclusive of all taxes, mentioned separately) that are firm & final in all respects, and shall be valid for 90 days countable from the date of tender opening. | |
| 9 | We have attached (duly signed and affixed sealed) Integrity Pact on our letter head. The same shall be submitted by us (along with Contract Agreement) on Stamp Paper if tender is awarded to us. | |
| 10 | .We agreed on payment terms: NET THIRTY DAYS IN TERM OF IRREVOCABLE L/C 100%, and Income Tax deduction at source as per applicable law. | |
| 11 | We understand that the required quantities may be increased / decreased by 15 %. | |
| 12 | I / We do hereby affirm that: <ul style="list-style-type: none">▪ I / we have read and understood the terms and conditions of the tender as mentioned above & agreed that our bid is in line with the terms and conditions of this tender.▪ Whatever is written above is true to the best of my knowledge and belief.▪ I / we are fully aware that my / our bid may be rejected if; at any time, any of the entry is found wrong / false.▪ This tender is filled in; the signature & affixing the company's seal on all pages are by me. | |

Name : _____ Designation * : _____

Address: _____

_____ E-Mail : _____

Cell No: _____ Tel No : _____ Fax No: _____

Authorized Signature (Bidder): _____ Company's Seal : _____

* **[Note:** Please specify whether you are signing as:

: Sole Proprietor or Attorney → (if Proprietorship)

: Active Partner or Attorney → (if Registered under Partnership Act)

: Secretary / Director / Manager → (if Registered under Company's Ordinance)

(To be submitted on Rs. 100 Stamp Paper)

General Manager Procurement & Logistics
Procurement & Logistics Department
Pakistan International Airlines.
Karachi

Subject: Undertaking to Execute Contract

Dear Sir,

1. We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply of

_____ to PIA is approved and accepted:

2. That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and under stood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.
3. That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me.
4. That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period.
5. That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

Bidders Signature _____

Name in full _____

Designation _____

Address _____

Phone / Fax # _____

CNIC _____

Seal _____

Date _____

INTEGRITY PACT / DISCLOSURE CLAUSE

(To be submitted on Company's Letterhead)

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works_____ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan.

NOTE FOR VENDOR

- PRE-DELIVERY INSPECTION, TRAINING & HOTAC ACCOMODATION EXPENSES WILL BE BORNE BY THE VENDOR.
- THE VENDOR WILL NOTIFY /INTIMATE THE CUSTOMER FOR THE PRE-INSPECTION OF THE MACHINE SO THAT ALL NECESSARY ARRANGEMENTS CAN BE MADE ACCORDINGLY FOR THE INSPECTION AT THE FACILITIES.
- AFTER NECESSARY INSPECTION OF THE MACHINE BY OUR TEAM, ONLY THEN SHIPMENT CAN BE MADE TO CUSTOMER.

PROCUREMENT & LOGISTICS TEAM WILL LOOK AFTER ALL THE SHIPPING & FINANCIAL MATTERS AT THE FACILITIES TO ENSURE PROPER PACKING TO CONSIGNEE HAS BEEN MADE **ACCURATELY** AS PER PROCEDURE TO AVOID ANY MIS-HANDLING DURING TRANSPORTATION .

EDS MACHINE - SPECIFICATION

A. GENERAL

| S.N | SPECIFICATION | REQUIREMENT |
|-----|---|----------------------------------|
| 01. | Tunnel structure | Rectangular / Cylindrical/D-Type |
| 02. | Tunnel Opening (width at conveyor edge) | Min 1000 mm or more |
| 03. | Tunnel Opening (width at min. height) | Min 800 mm or more |
| 04. | Conveyer Load | Max 180 - 200 Kg. |
| 05. | Duty Cycle | 100% |
| 06. | Throughput | 1600 - 1800 BPH / items per hour |
| 07. | Operating temperature | 35 - 40 degree C |
| 08. | Humidity | 90% - 95% non-condensing |
| 09. | Warranty | 02 years |
| 10. | Extended Warranty | 01 year |

B. IMAGING DISPLAY AND MANAGEMENT

| | | |
|-----|---|--|
| 01. | Workstation Monitors | 24 inch min. |
| 02. | Image Presentation | 3D |
| 03. | Dual-energy DR image Dual image CT image | Dual Energy 3D colored image Dual View Colored 2D image |
| 03. | User Interface | Soft Keys, Mouse, Keyboard and Key Switch |

C. AUTOMATED DETECTION AND ALARM

| | | |
|-----|---|--------------------|
| 01. | Automated Detection and alarm on contrabands minimum weight | 200 to 300 grams |
| 02. | Customized automatic alarm on any contrabands, explosives, narcotics, power banks of minimum weight | 50 grams and above |

D. ACCESSORIES WITH THE EDS MACHINE COMPULSORY

| | | |
|-----|--|---|
| 01. | Stabilizer | 100-380 or Stabilizer compatible with the EDS machine offered |
| 02. | UPS | Standby backup for minimum 03 hours. |
| 03. | Electrical Belt Conveyors. | Adjustable 10 ft on both sides |
| 04. | Dosimeters | 20 pcs |
| 05. | EWSTP / STP / CTP or any other calibration toll. | One with machine along with stand |

[Handwritten signature]
 (Signature)

[Handwritten signature]
 (Signature)

E. TRAINING

| | | | |
|-----|--|----------------------------|--|
| 01. | Free Basic Training by principal | To 18 Screeners at ISB | |
| 02. | Free Master Training by principal | 04 – QC / Screeners at ISB | |
| 03. | Free Refresher Training by the vendor as and when required by regulator (08 years) | Concerned Station | |

F. INSTRUCTIONS FOR EDS MACHINE

| | | |
|-----|--|--|
| 01. | EDS machine should be transported directly from the manufacturer | |
| 02. | Essential / important spares to be made available only for PIA at operating stations which can be verified by the PIA Officials. | |

NOTE

| | | |
|-----|--|--|
| 01. | EDS Machine should be standard 3 machine | |
| 02. | EDS machine should be listed in in latest ACSTL or ECAC list | |
| 03. | EDS machine to be installed at ISB Export Cargo Terminals and it will be Principals / Vendors responsibility to safely deliver and make the machines operational at the respective station | |
| 04. | Vendor will be responsible to provide all the accessories which are required to keep the machine operational at respective Cargo complex. | |
| 05. | Number of EDS machines installed in Pakistan and their Locations | |
| 06. | List of EDS qualified engineers / technicians and their locations in Pakistan | |
| 07. | Review of the installed EDS machines from the user in Pakistan | |

REMARKS

| S.NO | VANDOR | REMARKS / CONCLUSION |
|------|--------|----------------------|
| | | |