

INVITATION FOR PREQUALIFICATION

Tender No. Ref: DGMPM/ Repair & Overhaul CFM56-5B engines/vendors pre-qualification/18

Tender Name: PRE-QUALIFICATION NOTICE FOR REPAIR & OVERHAUL CFM56-5B ENGINES

M/S -----

Dear Sirs,

Pakistan International Airlines Corporation Limited (PIACL) invites Proposals for the Pre-qualification for the Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet, from interested parties.

Interested bidders must submit their sealed proposals on or before **October 24, 2018** in Tender Box, placed at main entrance of Supply Chain Management Department, latest by 10:30 hours (PST). Tenders will be opened on the same day at 11:00 hours in the presence of bidders who wish to attend.

SUBMISSION OF TENDER

1. You are required to send your proposals addressed to General Manager Procurement, PIA Supply Chain Management department, JIAP Karachi latest by **October 24, 2018** till 10:30 hrs (PST). The proposals may be dropped in the tender box marked as “**Tender Box Commercial Purchases**” placed at the entrance of the PIA Supply Chain Management department on the specified date. You may also send your Proposals through courier/ registered A/D mail addressed to General Manager Procurement, which must reach before the closing date and time mentioned above. Tenders will be opened at 11:00 hours on the same day in the presence of bidders who care to attend.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays.
3. Local Bidders are required to submit a Pay Order of Rs. 5000/- (Non-Refundable) as tender fees along with the Proposal.

INSTRUCTIONS TO BIDDER

PREPARATION OF TENDER

The proposals submitted shall comprise of a single package containing all the relevant documents. On the given tender opening date “Proposal” will be opened in the presence of available bidders.

PREPARATION OF PROPOSAL:

In proposal, please provide all the available Technical details offered by company, supported with the corporate profile, copies of certifications, technical literature, brochure, drawings and pictures, client list details etc. Proposal received shall be evaluated in accordance with the given evaluation criteria.

PIA shall have the right to visit the facility / premises of the bidders or call for any further documents to establish the capability of firms to undertake this order/contract. PIA’s decision in this regards shall be final will not be questioned in any court of Law.

BIDDERS MUST:

Bidder must be registered with Sales Tax Authorities; please attach copy of Registration Certificate (Local Bidders Only). Affix the company seal on all tender documents.

Mention clearly Tender Reference on TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE, BEARING COMPANY’S STAMP.

QUALIFICATION CRITERIA:

Pre-qualification will be based on meeting the minimum requirements to pass in the evaluation criteria and the result “Qualified” or “Disqualified” will be based on the marks obtained by the organization.

All firms found capable of the Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet and meeting the prequalification evaluation criteria shall be prequalified.

Failure to provide information that is essential for effective evaluation of the applicant's qualifications or to provide timely clarification or substantiation of the information supplied may result in the applicant's disqualification.

Litigation history of the organization should provide accurate information on any litigation or arbitration resulting from contracts completed or under its execution over the last five years. A consistent history of litigation against the applicant or any partner may result in disqualification.

The procuring agency's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.

EVALUATION OF APPLICATIONS

The procuring entity will examine the applications to determine whether they are complete and generally in order to be determined as sufficiently responsive. The procuring entity will carry out the evaluation of the Applications, on the basis of their responsiveness to the requirements, applying the evaluation criteria and point system specified therein.

ACCEPTANCE OF TENDER

PIA do not pledge itself to accept the tender and reserve the right to accept or reject any or all tenders or extend the date of opening in line with PPRA rules.

General Manager Procurement
Supply Chain Management Department,
PIACL Head Office, Karachi.
Phone: +92 21 9904 4423, 9904 5137
Email address: khijzpk@piac.aero
dgmpm@piac.aero

PRE-QUALIFICATION DOCUMENTS

Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet

Pakistan International Airlines Corporation Limited

Table of Contents

PREAMBLE	6
SECTION A - INSTRUCTIONS TO BIDDERS	6
1. SCOPE OF PRE-QUALIFICATION	6
2. MANDATORY REQUIREMENTS	7
OFFER MUST CONTAIN THE ABOVE TABLE DULY FILLED.	7
3. COST OF PROPOSAL	7
4. PRE-QUALIFICATION DOCUMENTS	7
5. CLARIFICATION ON PRE-QUALIFICATION DOCUMENTS	8
6. AMENDMENT TO PRE-QUALIFICATION DOCUMENT	8
7. EXTENSION IN SUBMISSION DATES	8
8. SUBMISSION OF PROPSAL	8
9. PRE-QUALIFICATION PROCEEDINGS	8
I) PRE-QUALIFICATION PROPOSAL:	9
10. PROPOSAL RELATED DETAILS:	9
I) CURRENCY OF PROPOSAL:	9
II) PROPOSAL VALIDITY:	9
III) LANGUAGE OF PROPSALS:	9
IV) FORMAT AND SIGNING OF PROPOSALS:	10
V) SEALING AND MARKING:	10
11. DEADLINE FOR SUBMISSION OF PROPOSALS:	10
12. LATE PROPOSALS:	10
13. MODIFICATION AND WITHDRAWAL OF PROPOSAL:	10
14. OPENING OF PROPOSAL:	10
15. PROPOSAL READ OUT:	10
16. PRELIMINARY EXAMINATION OF PROPOSALS:	11
17. QUALIFICATION:	11
18. DELIBERATIONS WITH SERVICE PROVIDER:	11
19. CORRECTION IN PROPOSAL	11
20. EVALUATION OF PROPOSALS	12
21. UNSUCCESSFUL PROPOSALS:	12
22. RANKING OF PROPOSALS:	12
23. LETTER OF ACCEPTANCE	12
24. PIACL'S RIGHT	12
25. SIGNING OF CONTRACT AGREEMENT	13

SECTION B - GENERAL CONDITIONS OF CONTRACT	13
1. SCOPE OF AGREEMENT	13
2. GOVERNING LAW	13
3. DISPUTES	13
4. CIVIL AVIATION AUTHORITY REQUIREMENTS	13
5. PAYMENT TERMS	14
6. TAXES	14
7. INSURANCE	14
8. EXIT CLAUSE	14
9. INTEGRITY PACT	15
10. NOTICES	15
11. INDEMNITIES	15
12. FORCE MAJEURE	15
SECTION C - SPECIAL CONDITIONS OF CONTRACT	15
1. NON-EXCLUSIVE PROPOSAL	15
2. MOD STATUS	15
3. ADDITIONAL SUPPORT	15
4. APPROVAL FROM REGULATORY BODY	15
5. INCLUSION IN AVL	15
6. CONFIRMATION OF NON-ACCIDENTAL CERTIFICATE WITH BTB TRACEABILITY	16
7. TERM OF AGREEMENT	16
8. EXTENSION OF TERM	16
9. ADDITION OF ENGINE	16
10. No PMA/DER	16
11. WORK SCOPE ACCEPTANCE	16
12. SCRAP REVIEW	16
13. AVAILABILITY OF OVERHAUL CONDITION ITEMS	16
14. SHOP REPORTS	16
15. ADDITIONAL DETAILS	16
SECTION D - EVALUATION OF PROPOSALS	17
1. EVALUATION CRITERIA	17
ANNEXURE 'I'	19
GENERAL INFORMATION AND ASSUMPTIONS	19
1. PIACL CFM56-5B ENGINES	19
2. OUT OF SCOPE SERVICES	19
3. TURN AROUND TIME	20
4. IN-HOUSE CAPABILITY	20
5. EXPERIENCE	20
6. LOGISTICS	20
7. ADDITIONAL REQUIREMENTS AT NO FURTHER COSTS	20

8. COMMITMENTS ON POST WARRANTY & PERFORMANCE GUARANTEES	20
<u>ANNEXURE ‘II’</u>	<u>21</u>
FORM OF BID	21
<u>ANNEX - III</u>	<u>22</u>
INTEGRITY PACT	22

PREAMBLE

This document is divided into four sections.

- A. The first section gives interested parties an overview of process and explains in detail as to how they should submit their proposals and how their proposals will be evaluated by PIACL.
- B. The second section contains general terms which shall form the basis of the services agreement between PIACL and the successful bidders.
- C. The third section covers the specifications of PIACL’s requirement.
- D. The fourth section provides the interested parties with an overview of PIACL’s evaluation process to maintain complete transparency and criteria to determine the qualified offer.

The annexure contained thereafter are the standardized formats on which PIACL expects to receive the actual offers from the interested parties.

Section A - Instructions to Bidders

1. Scope of Pre-Qualification

Pakistan International Airlines Corporation Limited (PIACL) invites “sealed proposals” from interested parties for the “Pre-Qualification for Repair & Overhaul of CFM56-5B Series Engines installed on PIACL A320 Fleet”. The services must include following,

- Complete Overhaul of CFM56-5B Series Engine with upto date MOD status. (i.e. incorporation of all applicable ADs, Mandatory / Recommended SB's)
- Quick turn Repair
- On-site Repair by On-wing Support Option
- Availability of Loaner engine to support operations of Aircraft

2. Mandatory Requirements

S/N	Mandatory Requirements	YES/NO
1	PIA requires EASA form-1/FAA form 8130/TCA Form One with repaired/overhauled engine.	
2	The Service Provider must get their facility audited and approved by Pakistan Civil Aviation Authority (PCAA)	
3	No PMA parts allowed	
4	No DER repairs allowed	

- Offer MUST contain the above table duly filled to consider the proposal.

3. Cost of Proposal

The Service Provider shall bear all costs associated with the preparation and submission of its proposal and PIACL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the pre-qualification process.

4. Pre-Qualification Documents

For the purpose of this Pre-qualification process, the term "Pre-Qualification Documents" shall include:

- i. Invitation for Proposals
- ii. Instructions to Service Providers
- iii. General Conditions of Contract
- iv. Special Conditions of Contract
- v. Evaluation of Pre-Qualification Documents
- vi. Annexure
 - a) Specifications & Technical Proposal (Annex 'I')
 - b) Form of Bid (Annex 'II')
 - c) Integrity Pact (Annex 'III')

The Service Providers are expected to examine all the above, prior to submission of their proposals.

The 'Instructions to Service Providers' will not be part of Contract and will cease to have effect once the Contract is signed.

5. Clarification on Pre-Qualification Documents

A prospective service provider requiring any clarification(s) in respect of the Pre-qualification Document shall notify PIACL in writing. PIACL will respond to any request for clarification which it receives earlier than **five (5) days prior to the deadline** for the submission of Proposal. For Clarification on Pre-Qualification documents please email to mesca1@piac.aero, dgmppm@piac.aero & khijzpk@piac.aero.

6. Amendment to Pre-Qualification Document

At any time prior to the deadline for submission of Proposal, PIACL may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective service provider, modify the Pre-Qualification document by issuing addendum(s).

7. Extension in Submission Dates

At any time prior to the deadline for submission of Proposal, PIACL may, for any reason, whether at its own initiative or to provide prospective service providers reasonable time, in which to take an addendum into account, at its discretion extend the deadline for submission of Proposals.

8. Submission of Proposal

Interested Service Providers will have to submit their offer in sealed envelopes either in person or through courier. The offer should be clearly marked as **“Pre-Qualification for Repair Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet”**.

9. Pre-Qualification Proceedings

Single stage-one envelope procedure will be followed:-

- (i) The Proposal shall comprise a single package containing Pre-qualification proposal.
- (ii) The envelope marked “Pre-Qualification for Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet” shall be opened;
- (iii) Pakistan International Airlines Corporation Limited (PIACL) shall evaluate the proposal in manner prescribed in advance, without reference to the price and reject any proposal which does not conform to the specified requirements;
- (iv) During the evaluation no amendments in the proposal shall be permitted.

- i) **Pre-Qualification Proposal:** Pre-Qualification Proposal shall comprise of the following along with the covering letter on the official letter pad of the Service Provider;
- a) **Service Provider Profile:** A brief company profile highlighting portfolios and customers details. State company profile, experience in repairing/overhauling of CFM56-5B Engines and details of Capacity of overhauling CFM56-5B Engines per year and number of Engines overhauled till now.
- b) **Technical Information:** The information on services as per the Annex 'I'. In case the Service Provider wishes to include additional technical information separate sheets may be added.
- c) **Form of Bid:** Duly completed and signed by the bidder as per format provided in Annex 'II'. No alteration is to be made in the Form of Bid except in filling up the blanks.
- d) **Integrity Pact:** The bidder shall sign and stamp the Form of Integrity Pact provided at 'Annex - III' which is a mandatory requirement of Government of Pakistan.
- e) **Support Package:** Additional Support Package/Service(Training, support to PIACL in building repair/overhaul capability for CFM56-5B Engine, and any other support at no additional cost) if any, may be provided.

10. Proposal Related Details:

Below information should be noted while preparing and submitting the bids.

- i) **Currency of Proposal:** All the prices provided in the proposal shall be in US Dollars (US\$).
- ii) **Proposal Validity:** The proposal shall have to be valid for a period of 180 days from closing date of Pre-Qualification Notice.
- iii) **Language of Proposals:** The proposal prepared by the service provider and all correspondence and documents relating to the proposal, exchanged between the bidder

and PIACL shall be written in the English language. If a document is other than English language then bidder shall provide a true copy of that document in English.

iv) Format and Signing of Proposals: The Service Provider shall prepare one set of the bid typed or written in indelible ink and shall be signed by the Authorized Representative of the bidder (who should be an employee of the bidder).

v) Sealing and Marking: The envelope should bear the name and address of the sender and clearly marked as “Pre-Qualification for Repair&Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet”. If the envelope is not sealed and marked, PIACL will assume no responsibility for the proposal’s misplacement or premature opening.

11. Deadline for Submission of Proposals:

Proposals must be received by PIACL at the following address no later than (10:30 Hrs) on

October 24,2018;

General Manager Procurement
Procurement & Logistics Building
Supply Chain Management
PIA Head Office, Jinnah International Airport
Karachi Pakistan
Phone: +92 21 9904 4423
E-mail: khijzpk@piac.aero

12. Late Proposals:

Any Proposal received by PIACL after the proposal submission deadline time, for any reason whatsoever, shall be rejected.

13. Modification and Withdrawal of Proposal:

The Service Provider may modify or withdraw its Proposal after submission, provided that written notice of the modification or withdrawal is received by PIACL prior to the deadline prescribed for Proposal submission.

14. Opening of Proposal:

Pakistan International Airlines Corporation Limited will open Proposals on October 8, 2018 (11:00hrs) (Pakistan Standard Time) in PIACL Head Office, Jinnah International Airport, Karachi75200, Pakistan. Authorized representatives of the bidders may attend the bid opening.

15. Proposal Read Out:

Following details shall be provided clearly by each Service Provider and shall be read out in front of all the participants present during the bid opening:

Service Provider’s Name

Service Provider's Status (MRO, OEM, Repair Agency etc)
Mandatory Requirements Table Duly Filled

16. Preliminary Examination of Proposals:

PIACL will examine the Proposal to determine whether they are complete and generally in order. Prior to the detailed evaluation of proposal:

PIACL will examine the proposals to determine whether;

- i) The Proposal is complete and does not deviate from the scope,
- ii) Any computational errors have been made,
- iii) The documents have been properly signed,
- iv) The Proposal is valid till required period,
- v) The Service Provider is eligible to submit proposal and possesses the requisite experience,
- vi) The Proposal does not deviate from basic technical requirements

A Proposal is likely not to be considered if it is materially and substantially different from the Conditions/Specifications of the Pre-Qualification Documents.

17. Qualification:

In addition to the above, PIACL will ascertain to its satisfaction whether Service Provider, whose proposals meet the requirements of Pre-Qualification Documents, are qualified to satisfactorily perform the contract. This will take into account:

- Service Provider's technical capabilities and past performance.
- Documentary evidence submitted by the Service Provider.
- Any Other information as PIACL deems necessary and appropriate.

18. Deliberations with Service Provider:

- No service provider shall be allowed to alter or modify his proposal after the proposals have been opened. However the PIACL may seek and accept clarifications to the proposal that do not change the substance of the proposal.
- Any request for clarification in the proposal, made by PIACL shall invariably be in writing (electronic mail). The response to such request shall also be in writing.

19. Correction in Proposal

In case any arithmetic error is found in the proposal, it shall be rectified as follows:

- i) If there is a discrepancy between the unit price and total price or between subtotals and total price that is obtained by multiplying the unit price and quantity, the unit or subtotal price shall prevail and the total price shall be corrected.
- ii) If there is a discrepancy between the words and figures the amount in words shall prevail.
- iii) If the service provider does not accept the corrected amount of proposal as determined above, the proposal shall be rejected.

20. Evaluation of Proposals

- a) All proposals shall be evaluated in accordance with the evaluation criteria and other terms and conditions set forth in the prescribed pre-qualification documents.
- b) For the purposes of comparison of proposals quoted in different currencies, the price shall be converted into a single currency specified in the pre-qualification documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of proposals specified in the Pre-Qualification documents, as notified by the State Bank of Pakistan on that day.

The proposal for Pre-qualification for Repair & Overhaul of CFM56-5B Series Engines installed on PIACL A320 Fleet will be evaluated to determine the “Accepted Proposals” as per Section ‘D’.

21. Unsuccessful Proposals:

Service Providers whose offers have been rejected on grounds of being substantially nonresponsive or those that do not meet the Requirements shall be informed accordingly.

22. Ranking of Proposals:

The Proposal(s) shall be listed separately in ascending order starting from the lowest marks as evaluated.

23. Letter of Acceptance

The Letter of Acceptance will be issued to Qualified Service Providers.

24. PIACL’s Right

PIACL reserves the right to reject all proposals and to annul the Pre-qualification process at any time prior to award of Contract. PIACL upon request from Service Provider, who submitted a proposal, shall communicate the grounds for its rejection of all proposals, but

is not required to justify those grounds. Notice of the rejection of all proposals shall be given promptly to all the service providers through electronic mail.

25. Signing of Contract Agreement

The terms and conditions highlighted under “Section B - General Condition of Contract” and “Section C - Special Condition of Contract” (of this Pre-Qualification Document) shall form the basis of the Agreement to be executed between PIACL & Top Three (03) Service Providers (More than 03 can be qualified in case of tie between service providers)

Section B - General Conditions of Contract

Following terms and conditions shall be an integral part of the Agreement (Repair & Overhaul of CFM56-5B Engines installed on PIACL A320 Fleet) to be signed between PIACL and the Top Three (03) Service Providers.

1. Scope of Agreement

The Agreement shall be for Complete Overhaul of CFM56-5B Engines with upto date MOD status (i.e. incorporation of all applicable ADs, mandatory/recommended SBs), Quick Turn Repair, On-site repair by on-wing support team on priority basis, availability of Loaner CFM56-5B Engine to support operations of Aircraft, Management of Transportation of PIACL’s Engine as well as Loaner Engine (if required) and conditions as explained in this Section B - General Conditions of Contract and Section C - Special Conditions of Contract.

2. Governing Law

Governing Law of the Agreement shall be agreed mutually between PIACL and the Service Providers. However, it should not be in conflict with the prevailing laws of Pakistan.

3. Disputes

Any dispute shall be resolved by reference to arbitration under such forum as may be agreed between the parties.

4. Civil Aviation Authority Requirements

The Service providers must comply with the requirements of Pakistan Civil Aviation Authority (PCAA) in addition to FAA / EASA / TCCA with regard to the agreement. PIACL and Service Provider shall ensure that all PCAA and other relevant regulatory requirements are followed in the operation of the Aircraft / Engine during the agreed term.

5. Payment Currency

Throughout the term of contract, all the payments between the two parties shall be in US Dollars.

6. Taxes

Where a Tax Avoidance Agreement (Double Taxation Treaty) exists between the respective countries of PIACL and the service providers; and the PIACL is obliged by law to deduct taxes against payments to the service providers, the PIACL will bear the tax incidence and shall make gross payments to the service providers, without any deduction of tax chargeable in Pakistan. However, the service providers undertakes to pass on the benefit of tax credit obtained under the relevant clauses of the tax treaty to the PIACL, after filing of income tax return in its country, on the basis of proof of taxes paid by the PIACL on behalf of service providers in Pakistan.

In the absence of such tax treaty, the PIACL will bear the tax incidence and shall make gross payments to the service providers, without any deduction of tax chargeable in Pakistan, however, if the local laws of the service provider's country allows the foreign tax credit that is withheld by PIACL then the service providers undertakes to pass on the benefit of said tax credit obtained under the relevant clauses of the local laws to the PIACL, after filing of income tax return in its country, on the basis of proof of taxes paid by the PIACL on behalf of service provider in Pakistan.

All other taxes, duties, levies and imposts arising from or relating to such payments outside Pakistan shall be borne by the service provider.

7. Insurance

The PIACL will maintain third party liability and property damage insurance, Hull insurance of agreed value and "All Risks" and "War Risks" insurance of the same type and covering the same risks as insurance customarily carried by international scheduled service providers.

8. Exit Clause

Both parties shall agree to exit condition based on notice period of six months without giving any particular reason.

9. Integrity Pact

The Agreement shall contain a covenant and confirmation by the Service Providers that it has not obtained and/or induced the procurement of the Agreement through any corrupt business practices. The wordings of this clause are given at Annex 'III'.

10. Notices

All the notices during the agreed term to be exchanged between PIACL and Service Providers shall be in writing and sent by courier, fax or email.

11. Indemnities

The Agreement shall have appropriate coverage to provide indemnity for PIACL and Service Providers as per the normal aviation practice.

12. Force Majeure

PIACL and Service Providers shall agree to appropriate incidents to define Force Majeure and its implications on the performance of the Agreement by either party.

Section C - Special Conditions of Contract

The details of PIACL's requirements are given below. Repair & Overhaul of CFM56-5B Series Engines installed on PIACL A320 Fleet Agreement between PIACL and the Service Providers will be based on the following special conditions of the Agreement.

1. Non-exclusive Proposal

Proposal must be non-exclusive.

2. MOD Status

Repair / Overhaul must be provided with upto date MOD status. (i.e. Incorporation of all applicable ADs, mandatory / recommended SBs / Alert SBs and upto CAT '3' SB minimum)

3. Additional Support

The Service provider must provide full technical support for all aspects of Engine repair / overhaul in exigencies. (including para 6 of this section)

4. Approval from Regulatory Body

Approval from regulatory body (Pakistan Civil Aviation Authority) is mandatory as a part of process and prior to agreement/dispatch of Engine PIACL would like to send its team along with PCAA Auditor(s) for acceptance and approval.

5. Inclusion in AVL

Facility and capability will be required to be included in AVL (approved vendor list) of PIACL Quality Assurance as per company procedure (Forms are available on PIACL website)

6. Confirmation of Non-accidental Certificate with BTB Traceability

Confirmation of Non-accidental certificate with BTB traceability of exchange units including LLP's and Non-LLPs especially aero foils (in case PIACL Engine assembly or subassembly scrapped / exchanged).

7. Term of Agreement

Agreement will be for a term of three years.

8. Extension of Term

PIACL will have the option to extend the contract prior to the end of the Term by giving six month's notice in advance for a period of three years.

9. Addition of Engine

PIACL & successful service providers agree to the provision of Services to same type of engine(s) if added in PIACL fleet after agreement comes in effect. The term and condition will remain same for any such addition.

10. PMA/DER

Usage of PMA (Parts Manufacturing Approval) parts will not be allowed and in addition No DER will be allowed to perform on any of the engine part during repair / overhaul of PIACL engines.

11. Work Scope Acceptance

Work scope acceptance by operator (PIACL) prior to repair/overhaul commencement is mandatory.

12. Scrap Review

Scrap review by the operator for confirmation (table inspection and facilitate in arranging visa) & policy for scrap items return

13. Availability of Overhaul Condition Items

Availability of Overhaul Condition items, usage of such item will be with PIACL consent.

14. Shop Reports

Provision of Detailed Shop Report along with Defect Analysis

15. Additional Details

Please provide:

- Shipping and Mailing Address

Section D - Evaluation of Proposals

In order to ensure the Pre-qualification process is conducted in fair and transparent manner, following Evaluation Criteria will be followed to determine the successful service providers for PIACL.

Note: Proposals must contain the mandatory requirements table (properly filled) and criteria table with offer mentioned against each field.

1. Mandatory Requirements

S/N	Criteria	YES/NO
1	PIA requires EASA form-1/FAA form 8130/TCA Form One with repaired/overhauled engine.	
2	The Service Provider must get their facility audited and approved by Pakistan Civil Aviation Authority (PCAA)	
3	No PMA parts allowed	
4	No DER repairs allowed	

2. Evaluation Criteria

Following Criteria will be used for Evaluation:

S/N	Criteria	Unit	Weightage
1	Experience of CFM56-5B4 Engine Overhaul in Last 3 Years (Max marks for 30 or above engines overhauled in last 03 years)	Number	08
2	Engine In-house repair/overhaul capability in percentage %	%	06
3	Warranty (Time on Wing) specified in terms of flight Hours (Minimum 3000 FHs)	FH	12
4	In case of engine failure within warranty period, it is mandatory to provide FOC loaner, repair and transportation both ways by the service provider	AGREE / NOT AGREE	08
5	Turnaround time in calendar days.	Number	14
6	Loaner Engine offer in case of extension in TAT with discounted Daily Rental	AGREE / NOT AGREE	06
7	Lease Engine support assurance for all planned/unplanned engine replacement	AGREE / NOT AGREE	14
8	Availability of exchange engine option in case of BER declaration	AGREE / NOT AGREE	06
9	Management of Both Ways Transportation from Pakistan	AGREE / NOT AGREE	08
10	Sharing in Transportation Charges	%	08
11	On-site Repair by On-wing Support Team for Quick Turn Around	AGREE / NOT AGREE	06

12	FOC Training / OJT for CFM56-5B engine overhaul	AGREE / NOT AGREE	04
	TOTAL		100

The Top Three (03) offers with will be considered as the Qualified Proposals.

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Service Provider's offer) x weightage

CFMI will be technically pre-qualified being the OEM of Engine.

ANNEXURE 'I'
General Information and Assumptions

The scope of services required is:

- Complete Overhaul of CFM56-5B Engines with upto date MOD status. (i.e. incorporation of all mandatory ADs, mandatory SBs and recommended ADs/SBs)
- Availability of Loaner Engine to support operations of Aircraft
- Capability of Management of Transportation of PIACL's Engine as well as Loaner (if required).

Technical Specifications of CFM56-5B Engines are:

S/ N	Part Number	Nomenclature	Expected Qty / Year	OEM	A/C Type
1	CFM56-5B4/P or CFM56-5B/3	Engine	04 to 05	CFMI Safran	A320

1. PIACL CFM56-5B Engines

S/No.	ESN	S/No.	ESN	S/No.	ESN
1	697149	10	697204	19	577571
2	575-793	11	697206	20	697119
3	575-794	12	577781	21	575-818
4	577615	13	577786	22	577534
5	577532	14	577567		
6	697120	15	577798		
7	697148	16	577799		
8	575-883	17	575-894		
9	577610	18	779294		

2. Out of Scope Services

Please specify clearly out of the scope services including third party repair items for which repair facility is not available at Service provider's facility and limitations.

3. Turn Around Time

Provide Turnaround time including penalty clause in case of delay

4. In-house Capability

Provide details of repair or overhaul of CFM56-5B Engine's Piece Parts / Repair Development Capability (along with certification details).

5. Experience

Provide details of experience of overhauling same type of Engines / Turn over for last 03 years. Also provide average TAT of last 20 engines and share reliability data of previously overhauled engines.

6. Logistics

Delivery to and redelivery from KHI (JIAP) airport will be the bidder's responsibility.

Custom Clearance at operator's bases shall be responsibility of PIACL.

7. Additional Requirements at no further costs

- Management and recommendation regarding implementation of ADs and SBs.
- Support during capability build-up for maintenance, repair and overhaul of Engine and its Components (if required).

8. Commitments on post Warranty & Performance Guarantees

- Provide details on commitments on post Warranty and Performance Guarantees.

ANNEXURE 'II'

Form of Bid

Date: _____

Ref: _____

To: General Manager (Procurement)

Pakistan International Airlines Corporation Limited

Dear Sir,

Having examined the Pre-Qualification Documents, we, the undersigned, offer proposal of Pre-Qualification for Repair/Overhaul of CFM56-5B Engines under the Pre-Qualification Notice reference Pre-Qualification for Repair & Overhaul of CFM56-5B Engines installed on PIA CL A320 Fleet in full conformity with the said Pre-Qualification Documents against the terms and conditions mentioned in the Technical Proposal 'Annex-I' and.

We undertake, if invited to do so by you, and at our own cost, to attend a clarification meeting at a place of your choice.

We agree to abide by this Proposal, for a period of 180 days from the date fixed for submission of Proposals as stipulated in the Pre-Qualification Documents, and together with the above written undertakings, it shall remain binding on us.

Until a formal contract is prepared and executed between us, this proposal, together with your written acceptance thereof and your notification of award shall constitute a binding contract between us.

We understand that you are not bound to accept the lowest or any proposal you may receive, and cancel the process at any stage without giving any justification.

Signature of Authorized Person

Name : _____

Position: _____

Official Seal

Dated this day of , 20

Signature of Authorized Person

Name : _____

Position: _____

Official Seal

Annex - III

Integrity Pact

[Name of Service Provider] hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, [Name of Service Provider] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, Representative, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Name of Service Provider] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[Name of Service Provider] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [Name of Service Provider] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by

[Name of Service Provider] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

Signature of the Service Provider
(Name, Title and Address)
(Official Seal)